

Message Text

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43

ACTION EUR-12

INFO OCT-01 ISO-00 COME-00 EB-07 EURE-00 /020 W

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P 031213Z JUL 75

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC PRIORITY 3381

UNCLAS BUCHAREST 3009

E.O. 11652: N/A

TAGS: EEWT, RO, BDIS

SUBJECT: TRADE COMPLAINT, ERIE FOUNDRY

REF : (A) BUCHAREST 2943; (B) STATE 152674

1. MASINEXPORTIMPORT INFORMED US THAT THEY ARE FORWARDING PAYMENT DOCUMENTS TO ROMANIAN BANK FOR FOREIGN TRADE JULY 3 FOR ALL FIVE PRESSES DELIVERED SO FAR (ONE 4,000 TON, FOUR 2500 TON). THEY ESTIMATED ERIE'S BANK WILL RECEIVE PAYMENT IN ABOUT THREE WEEKS.

2. NO SPECIALISTS ARE AVAILABLE TO GO TO ERIE TO ACCEPT NEXT TWO PRESSES. MASINIMPORT HAS TELEXED ERIE THAT THEY WILL ACCEPT ERIE'S OWN TEST CERTIFICATE, AND WANT THE PRESSES SHIPPED AS SOON AS POSSIBLE. MASINIMPORT TOLD US CONTRACT REQUIREMENT FOR ACCEPTANCE IN U.S. WAS A "MISTAKE", AND ASKED EMBASSY TO URGE ERIE TO SHIP PROMPTLY. THEY REWLIZE JULY 7 SAILING PROBABLY IMPOSSIBLE, BUT HOPE FOR NEXT AVAILABLE.

3. COMMENT: EMBASSY INCLINED TO ACCEPT MASINIMPORT INFORMATION AT FACE VALUE, GIVEN ERIE'S FIRM STAND ON PAYMENTS. HOWEVER, WE ALSO REALIZE THAT RECENT PAYMENT HISTORY AND TERMS OF ERIE'S CONTRACT MAY MAKE ERIE RELUCTANT TO SHIP WITHOUT ASSURANCES THAT THIS WILL NOT LEAD TO DISPUTE OVER PAYMENTS FOR NEXT TWO PRESSES. IF MASINIMPORT'S TELEXED INSTRUCTIONS ARE NOT ADEQUATE, LET US KNOW AND WE WILL SEEK FURTHER CLARIFICATION. SINCE, HOWEVER, PRINCIPLE OF

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PAYMENT FOR ACCEPTED PRESSES SEEMS TO BE ESTABLISHED, WE DO

NOT NOW PLAN TO APPROACH MINISTRY OF FOREIGN TRADE.

4. ACTION REQUESTED: PLEASE INFORM MR. GARQDLUNGER OR
PRESIDENT JAMES CURRIE OF ERIE FOUNDRY. AS DEPT. PROBABLY
AWARE, ERIE IS ANXIOUS TO SHIP PRESSES QUICKLY, PROVIDED
PAYMENT TERMS NOT AFFECTED.
BARNES

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